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(Updated 7/22/10)



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| 0 |  | Independent Insurance Agents of NC | Visit the IIANC Resource Center, located in the Exhibit Hall, to learn about the many products and services available from IIANC. Talk with association staff about how you can take full advantage of your IIANC membership benefits including: premium finance services; life & health products for your staff; professional liability insurance & products for your agency; CE courses and professional designation programs; agency management resources; insurance products for your clients; and much more! We're also online at www.iianc.com . |
| 1 |  | Hanover E&S | Hanover Excess & Surplus is a General Agency functioning in the wholesale insurance marketplace - a well-established and highly efficient distribution system. Since 1970, Hanover Excess & Surplus has been serving Independent Insurance Agents in the states of North Carolina, South Carolina, Georgia and Virginia. Visit us at www.hanoverxs.com . |
| 2 |  | Imperial Credit Corporation | Imperial Credit Corporation provides premium financing and other financial products to insureds, insurance agents and brokers throughout the United States and Puerto Rico. Through our nationwide network of sales offices and branch locations, we offer local expertise and fast, responsive service to our customers and their insureds. Imperial Credit Corporation is a member company of Premium Financing Specialists. For more information, visit us online at www.imperialcredit.com . |
| 3 |  | Stonewood Insurance Company | Monoline workers compensation company focusing on selected contracting, manufacturing, goods and services, and misc. industry classes. Stonewood is a wholly owned subsidiary of Franklin Holding Group. "Leadership, Integrity, Service" www.stonewoodins.com . |
| 4 |  | Johnson and Johnson | Johnson & Johnson, a full-service MGA, provides superior customer service to their valued Agency Partners along the Eastern seaboard from the deep South to the Northeast. J&J's product lines include Personal Lines, Commercial Lines, and Premium Financing. Supported by a staff of professional underwriters, each production department offers markets which are tailored to the specific needs of the Independent Agent. A family-owned business founded in 1930, Johnson & Johnson is celebrating their 80th anniversary. For more information, visit us online at www.jjins.com . |
| 5 |  | Financial Security Associates | We can show you how to supplement your current sales with life insurance and fixed annuities. We provide full-service, competitive products in all markets and the highest commissions. Check us out at www.fs4life.com . |
| 6 |  | All Risks, Ltd. | AcelaRate offers Retail Agents and Brokers quick phone and online insurance quotes with broad coverage options at the best price from multiple carriers. Reap the benefits of high commissions and a world class reward program while your agency becomes more profitable on small accounts. For more information, visit us at www.allrisks.com . |
| 7 |  | Allied Insurance | Allied Insurance offers a full suite of Property, Casualty and Financial products. Allied is the independent agency channel of Nationwide. Nationwide, a Fortune 500 company, is one of the country's largest multi-line insurance and financial services organizations. Allied is rated "A+" by the A.M. Best Company for the past 50 years. 80 years strong, Allied Insurance is committed to providing quality insurance coverage backed by our commitment to On Your Side® customer service. |
| 8 |  | iSurity, Inc. | iSurity is a full service insurance wholesaler providing commercial lines products throughout the southeast. Products include but are not limited to: GL, Property, Excess Commercial Auto, D&O, E&O, Liquor Liability, Mono-line Umbrellas, and Workers Compensation. (NC Mutual Employers Fund). iSurity is a full service insurance wholesaler providing commercial lines products throughout the southeast. We are a growing professional liability specialist. For more information, visit us at www.isurity.com . |
| 9 |  | Independent Dealers Insurance Management | Independent Dealers Insurance Management (IDIM) is a new Underwriting Manager created to provide insurance solutions specifically for Auto Dealers and Auto Service Facilities in the Carolinas. Our facility was started with the cooperation and support of the Independent Automobile Dealers Association for North and South Carolina. As a result, our directive is to work with quality businesses that are "a cut above" in their industry. We welcome you to visit our website at: www.idim.us.com . |
| 10 |  | Risk Innovations | Risk Innovations is an independently owned and operated Multi-Lines Wholesaler catering to the independent agent in the Southeast. We provide our Agency Partners with access to quality Standard as well as Excess and Surplus Lines carriers. We specialize in risks from personal lines, commercial lines, professional lines, workers compensation to special risks like environmental, inland marine, liquor liability and much much, more. For more information, visit us online at www.riskinnovationsllc.com . |
| 11 |  | Markel Insurance Company | Markel Insurance Company underwrites Commercial Specialty lines, including Social Service Organizations, Camps and Childcare Centers, as well as Special Risk, Accident & Health and Equine coverages. For more information, visit us online at www.markelinsurance.com . |
| 12 |  | Insurance House | We are a leading regional managing general agency (MGA) and broker, serving independent retail insurance agents throughout the Southeast. Our vision? To be the people who make the insurance experience better. We do this by offering exceptional products, markets and technological tools, all backed by the deep resourcefulness of a talented team of industry professionals. Welcome to Insurance House. We've got it covered. www.insurancehouse.com . |
| 13 |  | Zenith Insurance Company | Zenith Insurance is a mono-line workers compensation carrier specializing in debit mod business. We succeed by providing superior services focused on the individual customer's needs. Zenith is "A" rated and licensed in over 40 states. Visit us at: www.TheZenith.com |
| 14 |  | Prime Rate Premium Finance | Prime Rate and sister company AFCO Credit Corporation cover the full spectrum of premium financing from small to large accounts with a strong team operating throughout North Carolina. Visit us at www.primeratepfc.com . |

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| 15 |  | Kimbrell Insurance Group | Kimbrell Insurance Group is a full-service MGA located in Murrells Inlet, SC. Coastal capacity is available for Homeowners and Commercial Property. We write both admitted and non-admitted business with over 30 A-rated carriers. Atlantic Acceptance Corporation, our in-house finance company, finances premiums for any MGA and most carriers. For more information, visit us online at www.kimbrellcompany.com . |
| 16 |  | Berkley Mid-Atlantic Group | The focus of Berkley Mid-Atlantic Group, LLC (BMAG) is on doing the right thing for our agents and policyholders. Operating throughout the Mid-Atlantic Region, the company focuses on writing middle market commercial accounts by applying sound underwriting practices and a disciplined business approach. Through the commitment and dedication of our staff, we have developed strong relationships with our agents, policyholders and employees. Whether in claim, risk management, premium audit or underwriting services, our staff is dedicated to providing exceptional service. |
| 17 |  | Cabarrus County Convention & Visitors Bureau | The Cabarrus County Convention & Visitors Bureau is proud to host IIANC's first Joint Young Agents and Annual Conference in June 2011. Stop by our booth to see the attractions that make Cabarrus County so unique! |
| 18 |  | AmWINS Brokerage of the Carolinas, LLC | AmWINS' Brokerage Division combines the power to facilitate multi-million-dollar transactions with the versatility to concentrate on niche markets in the property, casualty and financial risk arenas. Highly nimble in the way we do business and with access to many markets, we can handle virtually any size account, large or small, and create customized solutions as needed. Visit us at www.amwins.com . |
| 19 |  | Premium Financing Specialists | PFS - Your full-service finance company since 1977. Bringing terms and service to it's highest level. For ease of doing business, flexibility, integrated systems, and competitive rates, call us at 800-217-7927 or visit us at www.premiumfinance.com . We look forward to working with you! |
| 20 |  | Donegal Mutual Insurance Group | Our group of property and casualty insurance companies provides full lines of personal, farm and commercial insurance products through independent agents in various regions within the United States. For more information, please visit us online at www.donegalgroup.com . |
| 21 |  | Bankers Insurance Group | Bankers Insurance Group has been protecting home and business owners for over 30 years and through more than 25 catastrophes. From homeowners and federal flood insurance to innovative coverage for small businesses, Bankers offers a growing selection of products to fit the diverse needs of our customers. Our insurance products are offered through one of our property and casualty carriers: Bankers Insurance Company; First Community Insurance Company; and Bankers Specialty Insurance Company. Proud partners with the nation's independent agents, Bankers provides superior insurance protection for life's unavoidable surprises. Visit us online at www.bankersinsurance.com . |
| 22 |  | Jackson Sumner & Associates | Jackson Sumner & Associates is a family owned and operated Excess and Specialty lines MGA that began in 1981 in Boone, NC. JSA offers a wide range of products including property, casualty, automobile, garage, professional, and personal. JSA is committed to quality service for our agents and strong underwriting for our companies. Online quoting available at www.jsausa.com |
| 23 |  | GMAC Insurance | The GMAC Insurance personal lines group is one of the largest automobile insurers in the United States and is owned by American Capital Acquisition Corporation. GMAC Insurance Personal Lines offers a variety of property and casualty products, including personal auto, RV, motorcycle, commercial auto and homeowners insurance. With a nationwide network of claims professionals, local independent agents and a 24-hour, toll-free claims hotline available 365 days a year, GMAC Insurance provides superior claims service for its customers. For more information, visit us online at www.gmacagency.com . |
| 24 |  | AmTrust North America | AmTrust North America, through AmTrust Group Insurance Carriers, offers subproducing agents the opportunity to quote mono-line workers' compensation for small and mid-size businesses. Small businesses face several issues as they grow. AmTrust makes it easier for them to worry less about workers' compensation. Within minutes, agents can access AmTrust's online quoting system to project premiums. |
| 25 |  | Progressive Insurance | Progressive is the #1 writer of personal auto insurance through Independent agents in the U.S. We are also the #1 writer of Motorcycle Insurance and the #1 writer of Commercial Truck Insurance. Our products and services include Personal auto, Homeowners, Umbrella, Commercial Auto, Cargo EPLI, Motorcycle, ATV, Golf Cart, Boat, Personal Watercraft, RV and Travel Trailer. For more information, visit us at www.progressiveagent.com . |
| 26 |  | Montgomery Insurance | Montgomery Insurance is a regional insurance carrier that works exclusively with independent agents to offer you personal and commercial insurance products and services. Contact one of our appointed agents today to get a quote on any of our auto, home, or small-to-mid-sized business insurance products. For more information, visit us at www.montgomery-ins.com . |
| 27 |  | Travelers Insurance | Travelers offers a wide variety of insurance and surety products, as well as risk management services, to numerous types of businesses, organizations, and individuals. Our products are distributed primarily through US independent insurance agents and brokers. For more information, visit us online at www.travelers.com . |
| 28 |  | Tapco Underwriters, Inc. | Tapco is a veteran MGA with over 25 years experience handling specialty lines business. The Tapco service model is uniquely different from other MGA's. A professional call center staffed by experienced underwriters provides immediate quoting and binding. We have turned a process that once took days into a 5-minute phone call. Call. Quote. Bind. Visit us online at www.gotapco.com . |
| 29 |  | All American Firefighters: The Fire & Water Restoration Experts | All American Firefighters- The Fire & Water Restoration Specialists, we are an Unlimited Licensed Full Service Restoration Contractors specializing in: Fire Restoration, Smoke Restoration, Water Damage, Mold Remediation, Storm Damage, Content Restoration, Residential Reconstruction, Commercial Reconstruction & 24 Hour Emergency Services. We are proudly listed as an IICRC Certified Firm and service the greater eastern North Carolina area, with offices in Wilmington, Raleigh and New Bern North Carolina. For more information, visit us online at www.disaster-911.com . NEVER FORGET 9-11-01 & THE 343. |